



# GROW

THROUGH TECHNOLOGY

# EXPAND

INTO THE FUTURE



Print management solutions



Telecommunications solutions



Integrated IT solutions



NE Connect cloud solutions



Certified structured cabling



Audio visual solutions

# How the NBN can help your business



# Agenda

1. Business Scalability
2. Utilisation of new tech
3. Reduce your costs and add to your bottom line

*“enable businesses to leverage technology to better themselves, leverage technology to increase productivity, efficiency which all leads to increased profitability. We are currently experiencing another golden age of technology that if implemented correctly allows businesses of any size to compete not only against larger corporations but to stand head and shoulders above them and drive outcomes that never before thought to be achievable.”*

- Andrew Phillips, 2015

# Business Scalability

## Flexible Working Arrangements

- Employees no longer have to be office bound, or even live in the same town.
- Mix of Permanent, Permanent Part Time, Casual & Contract workers.

## ICT Infrastructure

- Pay for what you need, when you need
- Reduced support costs
- Reduced operational expenditure

## Reach a Wider Audience

- Reach a wider and greater audience through digital disruption technologies

# New Tech to take advantage of



Virtual & Augmented Reality



Cloud Computing



Advanced Video Collaboration



Fintech



Big Data & Data Analytics



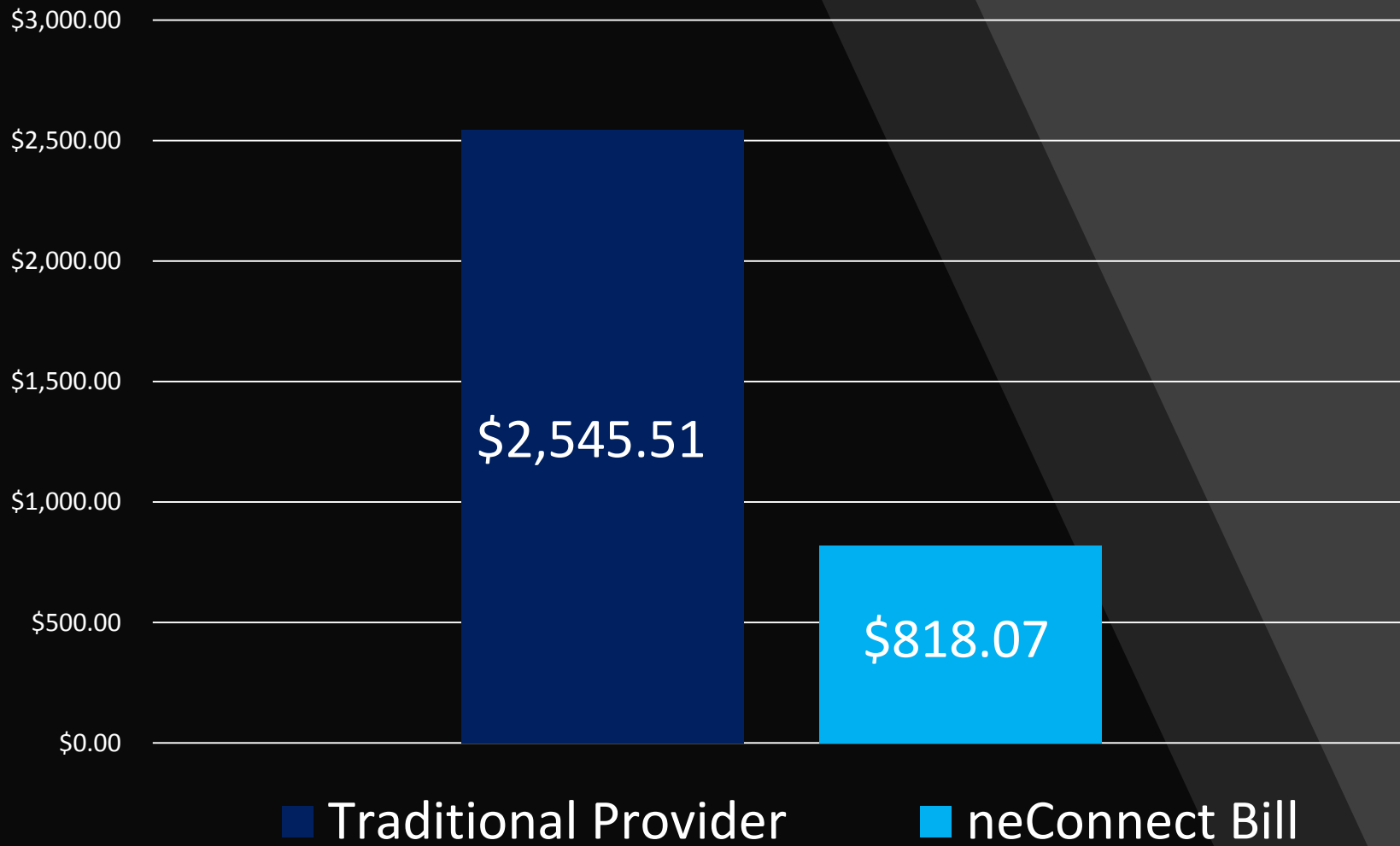
VoIP

# Quick Wins

## Projects to take benefit of cost saving

- Telephone System & Lines
- Backup & Storage

# Traditional vs SIP



# Traditional backup vs Cloud

Traditional	Cloud
<ul style="list-style-type: none"><li>• Prone to Mechanical Failure</li><li>• Susceptible to environmental damage &amp; improper handling</li></ul>	<ul style="list-style-type: none"><li>• Mechanical risk significantly decreased</li><li>• 99.999% data centre guarantees</li></ul>
<ul style="list-style-type: none"><li>• High CapEx followed by high ongoing OpEx</li></ul>	<ul style="list-style-type: none"><li>• No management overhead</li><li>• Pay as you go</li></ul>
<ul style="list-style-type: none"><li>• Labour Intensive</li><li>• Storage and Retention</li></ul>	<ul style="list-style-type: none"><li>• Highly secured data centre/s</li></ul>
<ul style="list-style-type: none"><li>• Manual Addition of extra storage</li></ul>	<ul style="list-style-type: none"><li>• Automatic replication for little to no cost</li></ul>

# Medium to Long term projects



Computing Resources



Dispersed Work  
force



Your Cloud